SALES MAKKET TEMPORARILY SLOW

Record Business is Expected When Mexican Problem Gets Started to Settlement; Hoagland Has Bought Out Partner; Borderla nd Takes Three New Agencies; Overhaulings Are Advocated.

Business generally was rather quiet on gazoline row during the past week. All the dealers were optimistic and there wasn't a real hard facts at the hours of the row. Sales have not been as brisk during the past fortnight as might be desired but the agents are making so complaint. They believe that the bujers are simply "marking time," pending something definite about the war scarce and that

"marking time," pending something deffulte about the war scares and that
when things are cleared up the many
prospects who are now being lined up
will be turned into customers and the
month of May will set new rocceds in
the local automobile world.

The stock of the Goodrich tire branch
is now here and acting manager Graham has had a busy week. Autouncement has been made from the factory
that C. K. Chapin will be sant here from
Ransas City as munager of the Fl Paso
hranch, but that Mr. Graham, who came
here from Dalias to take temporary
charge, will remain to the city for a
couple of months to took after the solid
tire trade, which is his specialty, while
Mr. Chapin will direct his attention to
the parennatics.

MISSED

WHAT SHAKESPEARE

dry evening for the coast.

Accessory Market Brisk.

The Western Motor Supply company reports afvery brisk accessory market and Earl Fletcher states that the demand for tires is so brink that it is almost impossible to keep a complete stock of either Fishs or Fortages.

The used car business which was conducted by Fred G. Hoagland and S. O. Bottorff under the firm name of Hoagland-Bottorff company, is now the sole properly of Fred G. Hoagland and will be conducted by him. Mr. Hoagland is making a specialty of outright purchases of used Fords and promises to offer special bargains in that line. Mr. Bottorff will devote his entire attention to the Haynes line and the new sales-rooms of the West Texas Motor company, is the Degroff building on Myrtle avenue, will open about Wednesday of next wook.

Fred G. Hoagland reports eight males





of its kind in the southwest, according to Tom White.

W. Y. Petrie, of the Dallas office of the Quick Tire Service, has been at the local branch most of the Quick Tire Service, has been at the local branch most of the Quick Tire Service, has been at the proposition of the Quick Tire Service, has been at the proposition of the Quick Tire Service in the passed with the line patronage accorded the Quick Tire Service and the passed with the line patronage accorded the Quick Tire Service in the passed with the line patronage accorded the Quick Tire Service in the passed with the line patronage accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in a tranging of the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded the Quick Tire Service in the latter of the Hose accorded to the patronage of the Local Market of the Hose accorded the Quick Tire Service in the latter of the Hose accorded to the transport of the Cachematic of the Hose accorded to the service in the latter of the Hose accorded to the service in the latter of the Hose accorded to the service in the latter of the Hose accorded to the service in the latter of the Hose accorded to the transport of the Local Market accorded to the service of the Local Market accorded to the service of the Local Market accorded to the service of the Local Market accorded to the Market & Young accorded to the Market & Young accorded to the Hose accorded to the Market & Young accorded to the Hose accorded to the Ho

Boilday for Russek.

David S. Kussek, goneral manager of the Southern Motor company, will leave for New York Menday on a combined business and pleasure trip. He will be away about three weeks. A. A. Rhoads, manager of the Fisk company of Texas, was in the city this week and placed the distribution sevent for a new Stromberg carburetor for Fords with the Rorderland Auto Supply company. This carburetor, on an official A. A. Lest, gave 37.5 miles to the gallon and it is noted for the quick acceleration possible on a Ford when it is used. The Borderland will also handle the new shaft driven Ford starter and lighting equipment manufactured by the General Electric

overhaulings.

Advocate Inspections.

"It is noticeable that several factories are new advocating a thorough monthly inspection of all their cars. Many El Paso cars don't get even an inspection once a year and then when the car does begin to go bad, the owner 'simply cannot understand it.' If he'd think a minute he'd find the right solution have his car overhauled regularly."

Sam Watkins was in town from Deming this week and let out a real how! at the Lone Star for more Bodge Brothers cars for his territory. He also reports a brisk demand for the Chandlers.

ers cars for his territory. He also reports a brisk demand for the Chandlers.

The Lone Star Motor company unleaded a carload of Dedges and one of Chalmers this week.

The latest bulletin from the Buquor Motor company's press department reads: The mystery car was lost for three days and we had the railroad men doing the Sherlock Holmes stunt before it was located. It is now close to El Paso and we will show it to the motorists early in the week."

"High Al" is Coming.

"High Al Gilchrist is coming back again. Fred Langan has promised to put his special "Jess Willard bed" on dity at the Sheldon to accommodate the elongated Maxwell factory representative.

H. L. Goodheart has joined the Buquor forces and will sell Maxwell and leffery trucks.

The first shipment of Jeffery quads, a car which has made a great reputation with arm men in Mexico, for the Bu-

a car which has made a great reputation with army men in Mexico, for the Bu-quor Motor company, left the factory this week and will be on dispplay in

another week.

Tri-State Representative Here,
W. Faling, manager of the San Antonio branch of the Firestone Tire and
Rubber company, visited the Tri-State
Motor company and was very much
pleased with the tire business here.
J. W. Kirkpatrick, manager of the
Tri-State Motor company, was in Alpine
and also Columbus, N. M., transacting
business this week.

Mr. Bansett, Ford agent at Silver

Mr. Hansett. Ford agent at Silver City. N. M. vinited the Tri-State Motor company and took back with him a remahout and a bunch of parts and ac-

Mr. Justis, of Justis & Hurt, Ford agents at Van Hurn, Texas, visited they Tri-State Motor company and took back with him one touring car and a bunch of accessories.

Mr. Roes, of the Dona Ana Motor company, Las Cruces, N. M., visited the Tri-State Motor company and took back with him one touring and a bunch of accessories.

accessories.

Ray N. Pritchett, New Mexico representative for the Tri-State, was in and reported business very good in his territory.

"MYSTERY CAR" IN SPEEDWAY RACE

Indianapolis, May 6.—There is no dearth of ambitious automobile race candidates, as indicated by the flood of telegrams and letters from aft over the United States to T. E. Myers, general manager of the speedway office. Many of these letters seem to think that all one has to do to win the famous sixth annual international aweepstakes race is to take some jit-

Sales and Deliveries

Reports of the El Paso Automobile Dealers for the Current Week.

NCERTAIN international conditions have again had their effect on this week's automobile led definitely it is unlikely that c will be a brisk market for new to the demand for used cars is soully heavy. In fact, it is almost ossible to meet the hig demand for if Fords and other light models be Buquor Motor company reports alle and delivery of the following wells: Vernon i. Suilivan, Fort, kton. two Maxwell tourings:

Overlands for local customers and delivered another carlead to the Albuquerus Overland Auto company. The Western Auto company reports the delivery of a Saxon "six" touring it C. A. Donnell.

Deliveries this week by the Elliott-Garrett company were. Atkinson & Sindebaker "four" touring: Dr. Leonard Taber, Sliver City, Studebaker "six" touring; H. S. Van Sant, White Cake, N. M. Studebaker "four" touring: L. J. James, Elaphant Butte dam, Studebaker "six" roadster.

Truck for Arisons. fect on this week's automobile market. Until the Mexican problem is settled definitely it is unlikely that there will be a brisk market for new unusually heavy. In fact, it is almost impossible to meet the hig demand for used Fords and other light models.

The Buquor Motor company reports
the sale and delivery of the following
Maxwells: Vernon L. Sullivan, Fort
Stockton, two Maxwell tourings;
Wells-Peugh company, Deming Maxwell touring and Maxwell roadster:
P. F. Brick, Maxwell touring;
Stockland Brothers, Silver City, two
Maxwell tourings;
George Tribble,
Lordsburg, Maxwell touring;
Broke Care in Demand.

The Illinois entry is expected at Indianapolis soon to begin practices and it can't come any to soon to satisfy the curiosity of the speedway fant, who are eager to see how it can sately believely office of the paved dval. There are no said of inquiries at the speedway fant, will fouring and Maxwell roadster of the paved dval. There are no said of inquiries at the speedway office of from young men who want to be drivers or mechanicians.

Myers said the other day that if ever the eventualities necessitated the military authorities of the L. S. A. o want to make a hurry up call for braining to so into service as military chauffest up and for braining to so into service as military chauffest up and doubt his hundreds of inquiries from would-be race drivers would be valuable.

WESTOOT TO MOVE.

Springfield Ohio, May 6.—The Weststoot Motor Car company will remove its plant from Richmond, Ind. to this city within the next few months, for earding to amnouncement made today. This more will take place in time to start production of the next series of Westsoot cars in the Springfield fast tory.

Its MILES OF BATTERIES.

Some figures furnished by the Willard Souther are over 100 for Willard against from younger fasting country of Clevelsand state that there are over 100 for Willard against from the company of Clevelsand state for the part of the production of the next series of Westsoot cars in the Springfield fast tory.

Its MILES OF BATTERIES.

Some figures furnished by the Willard state that there are over 100 for Willard states for the fast of tourings.

The Tillian Leag, fouring: The Trick of the following Ford sales during the past week in the past week in the past week were. Touring the following Ford sales to the agents of their territory: J. T. Hood, Dougland, Albacquerque: G. S. Johnson, Dougland and company delivery.

The Following Ford sales to the agents of their territory: J. T. Hood, Dougland, Albacquerque: G. S. Johnson, Dougland and the past week were. Touring: The following Ford sales to the agents of th

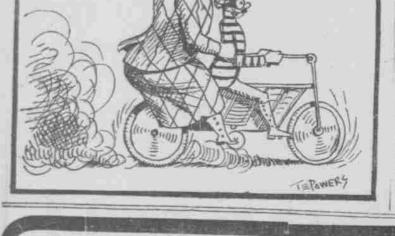
Some figures furnished by the Willard Storage Rathery company of Creveland state that there are over 100,000 Willard significant lighting batteries in use at the present time. Allowing an average length of 15 inches batteries if put end to und would make a line of 175 miles long. The El Paso Overland Auto com-resent part reports the delivery of an Over-land "75" touring to Mrs. J. L. James, who will take the car to Yueutan, Mex. The company received a carload of

By Briggs

Truck for Arisons.

Spanish Grill now open 116 S. Oregon.

Mexican rents, Lee Newman, ph. 4604,



POWER-Increased to FORTY horsepower;

MOTOR - Increased from 31/2 x 5 to 37/8-inch bore x 5-inch stroke:

WHEELBASE - Increased from 108 to 112 ins.

TIRES - Increased from 33 x 4 to 34 x 4

FINISH - Number of body-finishing operations increased from 20 to 25;

CAPACITY - Increased from Five to SEVEN

UPHOLSTERY - Deepened and of the finest hand-buffed, semi-glazed leather purchasable;

REAR AXLE - Safety-insuring FULL-floating axle, designed and built in Studebaker factories:

ELECTRICAL SYSTEM - Studebaker-Wagner Starting and Lighting Systems, in use FOUR years and tested and proved on more than 150,000 cars.

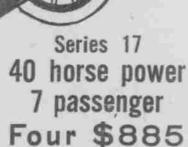
Dollar for Dollar What Car Gives As Much?

It is the ONLY 7-passenger, 4-cylinder car with a 3%-inch bore x 5-mch stroke, FORTY horsepower motor that has ever been offered in America or Europe for less than \$1000. And it is the ONLY car of the season that has accompanied a \$100 reduction in price with such a SUBSTANTIAL INCREASE in

But all that we ask is for you to see the car. And it won't take but a few minutes for the car to convince you that dollar for dollar, it gives MORE than any other Four on the market.

Elliott-Garrett Co.

500-506 West San Antonio Street.



FOUR CYLINDER MODELS. ouring Car, 7-passenger.... gs75 oudster, 3-passenger..... 850 SIX CYLINDER MODELS.
Touring Car, 7-passenger... \$1085
Roadster, 3-passenger... 1050
Limousine, 7-passenger... 2000 F. O. R. Detroit,



Republic TRUCKS Republic TRUCKS Southern Motor Co. Republic TRUCKS Republic TRUCKS Republic TRUCKS